

Sign Up Today!

INSURANCE

INSPIRED

Returns LIVE!

26-27 July 2023

PARKROYAL COLLECTION Marina Bay, Singapore

Theme: "Forging Ahead in a Dynamic Digital Era"

Heads of agency, distribution executives,
sales managers, and premier agents from throughout
Asia will gather in-person to network
at 2023's premier agency event!

Don't miss out!

Organisers:



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www.asiainsurance.com/Events/Home/Asia/II23

The premier agency event for heads of agency, distribution executives, sales managers and premier agents in Asia returns LIVE!

How do you go from good to great, to exceptional to unstoppable? What are the secrets of success of extraordinary agents? What strategies are leaders and winners using to get to pole position and break barriers in sales and customer service? How do you get ahead and stay ahead?

These are some questions that will be addressed at this year's Insurance Inspired! First time back as an in-person event after the last two years of the pandemic, the programme is designed to empower agents and agency leaders to be outstanding and unstoppable, especially in the new digital era. And we are bringing the crème de la crème of experts to help you strategize, learn and equip yourselves with the necessary tools to excel and succeed in today's extremely competitive world.

This year's event, presented by *Asia Advisers Network*, *Asia Insurance Review* and LIMRA, will once again bring together heads of agency, distribution executives, sales managers, and premier agents, with ample networking sessions to create new connections and benefit from key insights shared by thought leaders. After a two-year hiatus, the industry is thirsty to gather again and we look forward to putting together this platform to do just that.

To stay head of the competition, agents must continuously invest in education, to hone your skills. How can technology be a powerful tool for insurance agents, to streamline processes, improve efficiency, and provide better service to clients? What else are the star agents doing to their advantage? Insurance Inspired 2023 allows you to hobnob with the best of the best as mentors.

And in the spirit of shining stars, the evening of Day One crescendos to the 8th Annual Asia Trusted Life Agents & Advisers Awards 2023 – THE glitzy 'Oscars' like extravaganza where the chosen winners will be announced – the final revelation of who takes the various trophies!

We promise you two outstanding days of phenomenal speakers and powerful networking, culminating in the Awards Gala Dinner. Be where the stars shine bright!

Your ticket includes full access to both the 2-day conference as well as the Awards Gala Dinner on Day One. You become what you feed your mind, so sign up now to be amongst winners and leaders who will help you manifest and create your future success!

Get inspired! The time is **NOW!**

Who Should Attend?

- Insurance Agents
- Sales Managers and Team Leaders
- Insurance Customer Service and Marketing Professionals
- All life insurance and financial services professionals responsible for, or involved with, agency management and transformation, strategy, sales, and training.
- Financial Advisers
- Distribution Executives
- Heads of Agencies
- Insurance Consultants

Why Attend?

Stay Connected & Informed: Regardless of the insurance or financial products you are selling, staying abreast of the latest industry trends and innovations can help you better attract and retain customers and advisors, enhance channel performance, boost your overall brand image, upgrade your skills and continue to innovate your strategies to get ahead and stay ahead!

Day 1

26 July 2023, Wednesday

7:45 am Registration & Coffee

9:00 am Start of Conference

9:05 am



Welcome Remarks

Darren Thomson

International Head of Bancassurance and Regional CEO of South Asia, LIMRA & LOMA

9:10 am



Opening Remarks

Sheela Suppiah

CEO, *Asia Insurance Review* & *Asia Advisers Network*

9:15 am



Mindshift: Changing Paradigms in Insurance Sales

Christian Chua

Business Motivator, Thought-Leader, Christian Chua Training Academy

10:15 am Tea Break & Networking

10:45 am



Connecting with Today's Consumer: Trends You Need to Know About

Rick Funke

International Head of Distribution Development, LIMRA

11:30 am



Going from Great to Exceptional in the 21st Century

John T. Baier

GAMA International's 2013 Hall of Fame Inductee & Co-Founder and Chairman, 25 Points Systems Inc.

12:15 pm Lunch

1:30 pm



Creating your Best Voice for Sales Success

Cynthia Zhai

Professional Speaker (CSP), TEDx Speaker, Best-Selling Author, & Voice Coach, Full Voice Consulting

2:15 pm



Reinventing Sales – Touching Your Client’s Hearts to Multiply Sales

Jacky Lim

Sales Innovator & Influence Coach, Adviser Playschool

3:00 pm

Networking Afternoon Tea

3:45 pm

End of Day One

6:30 pm

8th Asia Trusted Life Agents & Advisers Awards 2023 Ceremony Dinner
(For all registered participants of Insurance Inspired and invited guests only)

Day 2

27 July 2023, Thursday

8:00 am

Registration & Coffee

9:00 am

Welcome Back

9:10 am



Sophisticated Selling: Impactful Communication for the Successful Insurance Professional

Bharati Jagdish

Journalist, Media & Communications Strategist, Consultant & Coach

10:00 am



Communication Tools for High Performance

Sylvia Fernandes

Founder & CEO, VIA Frontiers

10:45 am

Tea Break & Networking

11:15 am



The AikiManagement Way to Sales Excellence

Ronald Tan

Master Trainer & Author of AikiManagement, Insurance C-Suite

12:00 pm



Heartfulness – More Joy & Less Stress to Optimal Performance

Jensen Siaw

Global Motivational Speaker & CEO, Jensen Siaw International

12:45 pm **Lunch**

2:00 pm



Mindful Leadership in the Digital Age

Chhunny Noem

Mindful Leadership Coach & Keynote Speaker, Jensen Siaw International

2:45 pm **Embracing Technology – Digital Tools for Success**

3:00 pm **Stretch Break**

3:45 pm **Digital Outlook for Insurance and What This Means for All Agents**

4:30 pm **End of Conference & Networking Afternoon Tea**

*Programme is subject to change

Insurance Inspired

26-27 Jul 2023 • PARKROYAL COLLECTION Marina Bay, Singapore

Registration Email: loga@asiainsurancereview.com

Conference Registration

To: Ms Loga, Asia Insurance Review
103A Amoy Street, Singapore 069 923
Tel: (65) 6372 3184 • www.asiainsurancereview.com
Co. Regn no.: 199 003 818 H • GST Regn no.: M2-009 466 93

Registered by _____

PERSONAL PARTICULARS

Name: Mr/Mrs/Ms/Dr/Prof
First Name: _____

Last Name/ Surname: _____

Nationality: _____

Passport No: _____

Job Title: _____

Company: _____

Address: _____

Country: _____

Tel: () _____

Cellular: () _____

Fax: () _____

email: _____

REGISTRATION

Super Early Bird Rate (valid till 26 May 2023)

US\$800*

Early Bird Rate (valid till 26 June 2023)

US\$900*

Normal Registration Rate

US\$1,200*

*Registration fee includes participation at Conference plus tea breaks and lunches, as well as attendance at the Gala Dinner for the 8th Asia Trusted Life Agents & Advisers Awards 2023 (26 July 2023).

I confirm my attendance for the Awards Gala Dinner.

Full registration fees MUST be paid before the valid dates for admittance at conference. Only registrations FULLY PAID FOR by the Super Early Bird and Early Bird deadlines will be eligible for the discount.

I came to know about this conference through:

AIR/MEIR magazine AIR/MEIR Website Brochure Email

Referral by (Association/ Sponsor/ Speaker/ Exhibitor/ Business Contact)

Group registration: Special Offer for Year 2023

Register three delegates from the same company, and send the fourth delegate to attend the conference free of charge!

(Valid only for delegates from the same company in the same country)

For group registration of 10 or more delegates, please contact the conference secretariat at: loga@asiainsurancereview.com /Tel +65 6372 3184

All meals are prepared without pork, lard and beef.

Special Dietary Requirements

I would like to have vegetarian meals during the Conference.

The Conference will provide an advance attendee list with your contact information (including email) to each Sponsor and Exhibitor registered for this conference. These vendors offer unique solutions and specialized expertise for our industry.

Full Privacy Policy is viewable at www.limra.com.

May we include your email address on the advance attendee listing? Yes No

Closing date for registration: 24 July 2023

For cancellation in writing made before **24 July 2023**, 50% of the conference fee will be refunded.

No refunds will be made for cancellations after **24 July 2023**. However, substitution or replacement of delegates will be allowed.

PAYMENT

I undertake to indemnify the organisers for all bank charges

Telegraphic / Wire Transfer to the following account:

DBS Bank
Marina Financial Centre, 12 Marina Boulevard,
#03-00 MBFC, Tower 3, Singapore 018982
Branch: Marina Financial Centre Branch
Account Name: Ins Communications Pte Ltd
• US\$ (Account No.: 0001 - 004838-01-9-022)
• Swift Code: DBS SSGSG

Please debit the sum of US Dollars US\$ _____ for Conference Registration fee from my

Mastercard

VISA

American Express

Card Holder's Name: _____

Signature: _____

Card No.: _____

Date: _____

Expiry Date: _____ - _____ (mm-yy) Total Amount: US\$ _____

(Conference fee is inclusive of prevailing GST for Singapore incorporated business)

Hotel Reservation:

Email: faridah.mohin@parkroyalcollection.com

Hotel Contact

Attn: Ms Faridah Mohi, Assistant Director of Sales

Email: faridah.mohin@parkroyalcollection.com

Tel: +65 6845 1217

PARKROYAL COLLECTION Marina Bay, Singapore

6 Raffles Boulevard, Singapore 039594

Tel: +65 6845 1000 | <https://www.panpacific.com>

ROOM RATE

- Urban Deluxe Single at SGD380++ per room per night (Inclusive of Breakfast & Wi-Fi)
- Urban Deluxe (Double/Twin) at SGD415++ per room per night (Inclusive of Breakfast & Wi-Fi)
- Lifestyle Premier Single at SGD420++ per room per night (Inclusive of Breakfast & Wi-Fi)
- Lifestyle Premier (Double/Twin) at SGD455++ per room per night (Inclusive of Breakfast & Wi-Fi)

Online Hotel Reservation: <https://book.passkey.com/go/asiainsurancereview2023>

• Non-guaranteed blockage and rooms will be subjected to availability upon reservation.

• Rate quoted are subject to 10% service charge and prevailing government taxes.

For speaking, sponsorship and partnership opportunities,
email: Theresa@asiainsurancereview.com or call at Tel: +65 6224 5583